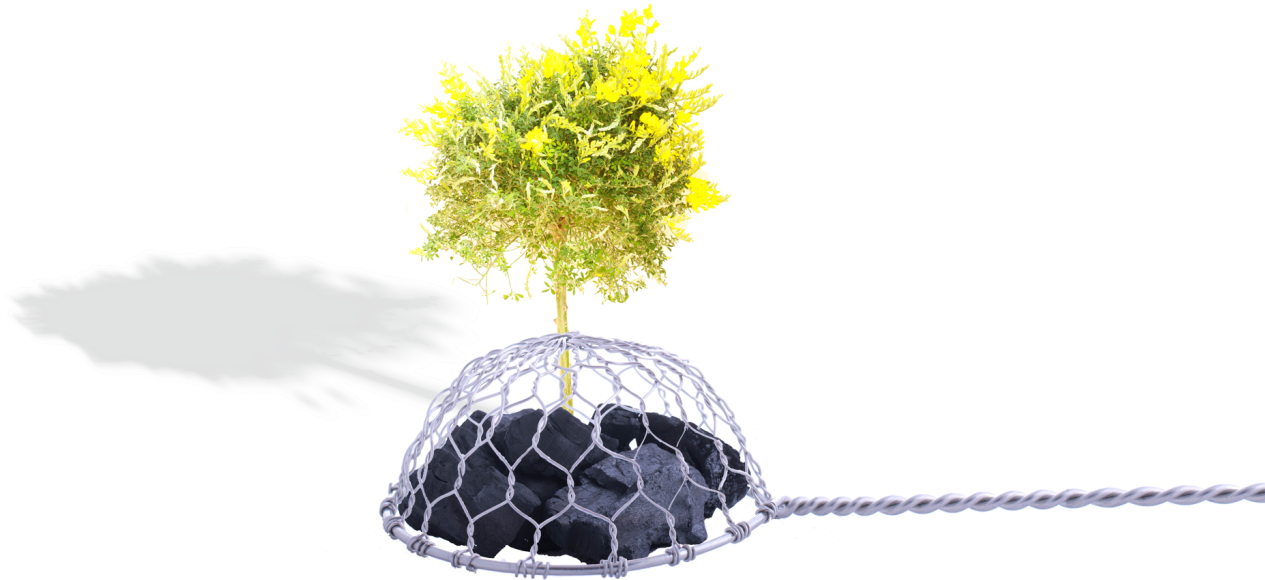


Our dual objective

**To reduce your exposure to risks in a world in transition**

**To create today the growth models of tomorrow**



We want to create **economic value** while restoring **ecosystems** through the promotion  
of **genuinely sustainable production and consumption patterns**

## Who are we?

Factor-X was founded in 2007 by Frederic Chomé, expert in climate change and energy and Master in Business Administration.

The team consists in one Managing Director and senior project manager with international experience, one manager assistant and 10 consultants with expertise in environmental topics such as : greenhouse gas, hydric resources, ecosystem services and products, waste management, geography, life cycle analysis, sustainable development, risk adaptation as well as anthropology, finance and bio-engineering.

We have established and are embedded in a network of experts with complementary competences, Factor-X is member of Orée ([www.oree.org](http://www.oree.org)), the Water Footprint Network ([www.waterfootprint.org](http://www.waterfootprint.org)), INSPIRE Institute ([www.inspire-institut.org](http://www.inspire-institut.org)), and TWEED Cluster ([clusters.wallonie.be/tweed](http://clusters.wallonie.be/tweed)).

Factor-X consultants combine **environmental ethics** with the **professionalism and expertise of the best strategic consultants**.

*Let's identify today the potential risks of your activities throughout the value chain, and consider together opportunities to tackle issues calmly and to position you as a role model in your sector.*

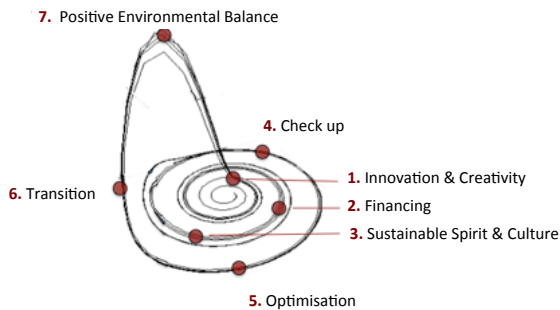


**Transitions Catalysts**

[www.theccgroup.eu](http://www.theccgroup.eu)

## How do we work?

- Analysis of your activities along the **value chain**
- Identification of the direct and indirect **risks** to which your business is exposed
- Establishment of a partnership consisting in cooperative brainstorming that reveals **new opportunities**
- Emergence of **really sustainable consumption** and **production patterns**
- Implementation of daring solutions, which will become the **benchmark in their respective market**



We work on three environmental sectors which will undertake major changes in the coming years and decennia:

- **Greenhouse gas:** climate footprint, greenhouse gas balance, action to make plan to reduce GHG emissions, energy-climate plan, Agenda 21
- **Water:** hydric balance of sectors, sites and products, integrated management of water resources, monetarisation of water services
- **Ecosystem services:** ecosystem analysis of activities and sectors, balance of impacts and dependencies, identification of risks and opportunities, monetarisation, action plan, consultancy in biodiversity

## What are the benefits for you?

- Analysis of **environmental impacts** of/on your activity
- Propositions to **modify your business model** in order to become
  - more productive according to the new environmental and energetic criteria
  - less impacting and less sensitive to external impacts
  - a cutting-edge economic reference in your sector (role model for your competitors and customers)
- Long term **guidance** by a team of experts constantly watching the latest trends and changes in legislation, capable of providing suitable solutions and transition paths
- **Training sessions**

## Our transverse competences :

- Risk analysis
- Sustainable Investment
- Start-up and coaching
- Interim management
- Training

## Our methodological tools:

Bilan Carbone® - Carbon Balance (ADEME)  
Guidelines (GIEC)  
Ecosystem Services (WRI)  
Corporate Ecosystem Evaluation (WBCSD)  
Water Footprint Tool (WFN)  
GHG protocol (WRI & WBCSD)

Ex-Ante Carbon Balance Tool (FAO) guide  
GES'TIM guide (French Institut de l'Élevage)  
Collecting the Drops (GEMI)  
Global Water Tool (WBCSD)  
GIRE (GWP & RIOB)...

### A new society is emerging...

The future economic models will integrate the environmental and human capital.  
In this new context, Factor-X aims at revealing these opportunities, sources of new shared values.

## ARE YOU READY TO GRASP THEM ?

### References

Belgium • France • Great-Britain • the Netherlands • Germany • Spain • Romania

CARREFOUR Group • London 2012 Olympic Games • Electrabel\_SUEZ • Eurotunnel • TOTAL Petrochemicals • Groupe SECURITAS • Eneco • ProMis© Bical Belux • Start-up énergies renouvelables • Cogengreen • Cristalux • Communauté d'Agglomération d'Angers • Electrabel • Ministère de l'Écologie, du Développement et de l'Aménagement Durable • Groupe Pierre et Vacances • Thalys International • Brussels South Charleroi Airport • Institut National de Recherche Agronomique • Groupe FLO • Expanscience • Promod • AREBS • Arjo Wiggins • CRCI Nord-Pas de Calais • French Amusement Park nearby Paris • Port d'Anvers • Opéra de la Monnaie • Véolia Propreté • MAIF • Hôtel Mes Tourelles • SAMACA Pizarras • Café Liégeois • BESIX sa & Syntaxe Architecte • Yuluka • Decroly School • Electrabel Customer Solutions • Hainaut Développement • Alstom • STIB

Kingdom of Belgium • the City of Charleroi • the Borough of Uccle • the Township Committee of Rouen and Angers • Nord-Pas de Calais Region • Lille Municipality Urban Community • Departemental Council of Charente Maritime • the Cities of Bègles, Mérignac, Carquefou, Saint-Malo, Dieppe, Brasov • Metz Métropole • the Borough of Saint Gilles • Nantes Métropole • Regional Nature Park of Scarpe Escaut • the Committee of Boroughs of Val de Sarthe • Walloon Region and Inter Environnement

### Contact

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